



hfma[™] arkansas chapter
healthcare financial management association

HFMA ARKANSAS CHAPTER

CORPORATE SPONSORS

COMPANY DESCRIPTIONS

2011-2012

DIAMOND SPONSORS



AHA SERVICES, INC.

Tina Creel

501-224-7878

www.arkhospitals.org

AHA Services, Inc. (AHASI) is a wholly owned subsidiary of the Arkansas Hospital Association (AHA). Every year Arkansas hospitals save money by utilizing the value-added programs and services provided by AHASI. AHASI negotiates group discounts for participating hospitals as a service to AHA members. Since 1985, AHA Services, Inc. has returned over \$4.2 million to the Arkansas Hospital Association for assistance in its operations. AHA encourages its member hospitals to take advantage, wherever practical, of the lower prices and valuable benefits offered by AHASI and its service providers.



BKD, LLP

Susan M. Miller, CPA, FHFMA, Partner

501.372.1040

www.bkd.com

BKD, LLP, is one of the 10 largest CPA and advisory firms in the United States. We help our clients go beyond their numbers by applying our technical expertise, unmatched client service and disciplined delivery of solutions to their management and financial needs.

BKD Health Care Group includes more than 200 CPAs and consultants who are trusted advisors for thousands of health care providers nationwide, including 500 hospitals. Our advisors include reimbursement specialists, including former fiscal intermediary employees; auditors and internal auditors; registered nurses and licensed nursing home administrators; information technology consultants; tax professionals; specialists in financial analysis and strategic planning; litigation support professionals; forensic consultants; coding and billing consultants; and compliance and fraud specialists. The Arkansas Practice of BKD Health Care Group includes approximately 20 professionals dedicated to working exclusively with hospitals and health care systems.

FRANKLIN
Collection Service Inc.



FRANKLIN COLLECTION SERVICE, INC.

Bill Nesmith

800-262-7590

www.franklinservice.com

Since 1980, Franklin Collection Service, Inc. Our corporate office is located in Tupelo, Mississippi in a 22,000 square foot building designed for future expansion.

The Franklin Commitment:

- Collections performed on a contingency basis.
- We report to the credit bureaus.
- We provide all mail and phone collection services.
- We provide skip tracing services.
- We pay attorney fees and court cost for collections thru court action.
- We provide an attorney for you.
- We go to court for you.
- We are licensed and bonded in the United States

FCS is a company with a new concept. The employment of professionals to handle your accounts with the knowledge and expertise needed in today's changing world. Professionals that will assist you in the management of your receivables.



HUGHES, WELCH & MILLIGAN, LTD.
Bill Couch, CPA, FHFMA
870-793-5231
www.hwmcpas.com

Hughes, Welch & Milligan, Ltd. was founded over thirty years ago to provide quality driven public accounting services to individuals and a broad spectrum of industries. The firm currently has three locations which include the main office located in Batesville, Arkansas and two additional locations in Salem and Little Rock, Arkansas. The firm is comprised of three partners, John Ed Welch, Tommy Milligan and William T Couch, Jr., eight professional staff, four bookkeeping/payroll personnel and four support staff.

While the firm services a diverse group, a significant portion of the practice is centered within the healthcare industry. The firm services a combination of approximately fifty hospitals, long-term care facilities, rural health clinics, home health agencies and other healthcare organizations across Arkansas with services such as independent financial audits, income tax preparation, preparation of Medicare and Medicaid cost reports, revenue cycle analysis, feasibility studies, wage index adjustments and many other health care consulting services.

Hughes, Welch & Milligan, Ltd. also offers audit, compilation and review, tax, payroll and bookkeeping services to a wide range of industries both within and outside the health care field including nonprofit organizations, governmental entities, employee benefit plans, municipalities, and construction contractors.

The firm is licensed by the Arkansas State Board of Public Accountancy and participates in the AICPA sponsored Quality Review Program. The firm has received an unqualified opinion on our last review which was for the fiscal period ended June 30, 2009.



MSCB, Inc.
Joe Wewers, CHFP
(800) 887-4359
www.msconline.com

MSCB, Inc. was founded more than 30 years ago with the mandate that **ALL** employees treat consumers with dignity and respect - **PERIOD, NO EXCEPTIONS.** With that mission in mind, we have found our niche serving hospitals who desire great recovery performance, using methods and processes that protect their public image.

GOLD SPONSORS



BANK OF AMERICA MERRILL LYNCH

Donnie Cook

501-378-1445

donnie.cook@baml.com

Bank of America Merrill Lynch Healthcare Banking™ is committed to supporting its healthcare clients achieve value-based care systems through customized financial strategies and innovative solutions. With over 30 years of industry experience, Bank of America Merrill Lynch is a powerful ally to healthcare companies of every size. With a clear understanding of the market issues, Bank of America Merrill Lynch brings a penetrating focus to the specific needs, seamlessly delivering an unrivaled range of advisory, capital raising, and treasury management solutions for hospitals, healthcare facilities, and institutions. To learn more, please contact your Bank of America Merrill Lynch representative or visit bankofamerica.com/healthcare.



DSH RECOVERY SERVICES, INC.

Eric Smith

425-424-9947

eric.smith@dshrs.com

DSH Recovery Services, Inc. ("DRS") was founded in 2001 and headquartered in Woodinville, Washington near Seattle. DRS focuses on Medicare DSH reimbursement, with a secondary focus in specialized consulting services on Medicare and Medicaid reimbursement related issues. DRS' main service is the identification of additional Medicaid eligible days to be included in the calculation of Disproportionate Share Hospital ("DSH") payment adjustment. We provide a comprehensive, DSH report, from data analysis, to complete preparation. We have completed over 800 DSH packages and have achieved over \$225 million dollars in DSH reimbursement to our clients. We deliver compliant and comprehensive reporting in accordance with HIPAA regulations meaning we file only Medicaid eligible days that have been validated and fully supported. DRS' hospital base ranges from small rural hospitals to large urban hospitals in multi-hospital chains. Give us a call for a free evaluation.



EXECUTIVE HEALTH RESOURCES

Colleen Colistra

484-362-1879

www.ehrdocs.com

Executive Health Resources, Inc. (EHR), The Physician Advisor Company™, is the leading provider of medical necessity compliance solutions to more than 1,700 hospitals and health systems across the country. Endorsed by the American Hospital Association and Peer Reviewed by the Healthcare Financial Management Association, EHR's comprehensive solutions include: Concurrent Medicare and Medicaid Medical Necessity Compliance Management including Inpatient and Observation Review and Certification, Cardiac Procedure Review and Certification, Readmission Review and Certification, Continued Stay Review; and Governmental Payor Denials and Appeals Management; Managed Care/Commercial Payor Denial Management; and Expert Advisory Services. EHR delivers its solutions through expert Physician Advisors who are specially-trained in Medicare/Medicaid rules and regulations, have real-time access to clinical and regulatory intelligence, and leverage EHR's database of more than 3 million medical necessity reviews through EHR's proprietary workflow technology. Learn more about EHR at www.ehrdocs.com.



Performance Driven. Patient Oriented.

HCFS, INC.

Don McCown

972-720-1341

www.hcfsinc.com

HCFS, Inc., is your outsource/resource for all your eligibility needs nationwide, Medicaid, SSI/SSDI, appeals to the ALJ level, out-of-state Medicaid, liens, staffing for ED and OP clinics, and denied claims. Our state-of-the-art systems will result in maximum cash in the minimum time span, reducing your A/R and creating a surplus in your bad debt reserve.



CPAs & Business Advisors

HORNE LLP

David Williams

601-326-1137

www.horne-llp.com

As one of the largest accounting and business advisory practices in the Southeast devoted to health care accounting, HORNE's dedicated CPAs and health care consulting team provides traditional services generally found in most firms our size. HORNE additionally offers services specific to the intensive demands of health care providers: assurance, reimbursement, financial and tax planning, revenue cycle, compliance and regulatory advisory, valuation, health information technology, and strategic planning. HORNE provides customized health care financial and accounting services for hospitals, health systems, and long-term care facilities. For more information, visit www.horne-llp.com.



LOCKTON COMPANIES, LLC

Denise Bade

816-960-9586

www.lockton.com

Companies have turned to Lockton for more than four decades for global risk management, insurance and employee benefits advice around the clock. Lockton is there when and where you need us, giving you prompt answers and 360-degree global service and expertise.

More than 4,100 professionals at Lockton provide more than 15,000 clients around the world with insurance, benefits, and risk management services, offering an uncommon level of client service. Lockton has grown to become the largest privately held insurance broker in the world and 9th largest overall. Independent researcher Greenwich Associates awarded Lockton its 2011 Service Excellence Award for risk management for large companies. *Business Insurance* has twice recognized Lockton as a "Best Place to Work in Insurance." Learn more at www.lockton.com.



MEDPAY ASSURANCE, LLC

Cassie Henson

601-914-5859

chenson@medpayassurance.com

MedPay Assurance provides third party liability services to large and medium sized hospitals around the southeastern United States. We specialize in maximizing recovery on automobile and other liability claims and have successfully recovered tens of millions of dollars for our clients. Our company is quickly becoming the industry leader for third party liability claims. We are the fastest growing company in our field, and our growth has been fueled by our unequalled service to each client and our pricing structure that is truly equitable to the hospital. Our staff is primarily comprised of paralegals and attorneys, and our program is unique in that our approach is heavily guided by our training in the legal field. This expertise assists hospitals in recovering every dollar on liability claims while saving time, money, and resources.



PFS GROUP

Jill Dicks

713-784-4410

www.pfsgroup.org

PFS Group provides accounts receivable enhancement programs that are custom-designed for each client's individual needs. Our experienced professionals communicate with your patients to provide a compassionate account resolution experience, while improving your hospital's return on investment. PFS Group's dedication to superior customer service helps maintain your excellent reputation throughout the patient community and healthcare industry.

Our services include: patient balance management, insurance accounts receivable outsourcing, conversion assistance programs and interim management. Call 713.784.4410 or visit pfsgroup.org to learn more about what we can do for you!

Maximizing customer satisfaction while improving your bottom line, we deliver personal service with patients' needs in mind. PFS Group — where **experience counts**.



PROFESSIONAL CONSULTING SERVICES, INC.

Jeff Roper or Tracye Enis
501-771-4693 or 866-502-0505
tenis@proconsvc.com

Professional Consulting Services, Inc. was established in 1992. Over the years we have developed a reputation for achieving strong financial results using no nonsense business principals. Our enthusiasm for collecting our client's receivables is surpassed only by our goal of 100% compliance with billing and coding guidelines.

PCS employees a staff of over 40 people with an average of 15 years experience in healthcare billing and/or financial management. Our staff currently includes Professional Coders, former hospital business office managers and clinic managers. We assist a number of anesthesia and pain management providers with a variety of billing and compliance issues. We provide billing assistant to most other medical specialties as well.

This year PCS celebrates its 18th year providing service to our customers in Arkansas and surrounding states. During that time, we have developed a reputation as a leader in billing for healthcare related services, not so much in the size of our company but in the quality of our services and the results we achieve for our clients.



**Professional Credit
Management, Inc.**

PROFESSIONAL CREDIT MANAGEMENT, INC.

Mark Rowland
800-999-3780
www.pro-credit.com

Professional Credit Management, Inc. (PCM) is a regional financial services company specializing in debt recovery. Since 1980, PCM has provided premier billing and recovery services to healthcare providers.

Our services portfolio includes overdue account collection, early-out services, pre-collection work, payment plan management, third party liability, account scoring and more. PCM operates from multiple locations and is poised and capable of handling services or projects of any size to resolve your specific accounts receivable needs.

Our commitment to service is evident through industry affiliations, on-going training, employee incentive programs and technology. That commitment has allowed PCM to recover receivables for clients at a rate notably higher than national averages.

All services are provided in a professional manner, protecting client relationships with community and patients, and earning trust through integrity and satisfaction.

RGL ASSOCIATES, INC.
"Your Accounts Receivable Solution"

RGL ASSOCIATES, INC.

Ronnie Lemmond

800-522-1955 x109

rlemmond@rglassociates.com

RGL Associates, Inc. is an accounts receivable management company located in Brunswick, GA. We have been in business since 1964. We specialize in EBO (Extended Business Office) Services such as Earlyout selfpay collections, Payment plan monitoring, Insurance billing/follow-up and Bad debt collections. We offer these services separately, or in combination. We currently interface with most major hospital software systems and will work to setup those that are not currently in place. Our technology includes:

- *Ability to interface
- *Predictive Dialer
- *Online Access via VPN or Web Portal
- *Electronic Data Transfer
- *Document Imaging
- *Voice Recording Software



THE MASH PROGRAM

Suzanne Bolin

314-435-5011

www.mashinc.com

Since 1988, the single purpose of The MASH Program's existence has been to help indigent, uninsured and underinsured patients – and the providers that care for them – to seek public benefits from local, county, tribal, state or federal agencies that can fund medical expenses. All our business interests revolve around our mission:

Using integrity, proven experience, and commitment to professionalism, we provide the best advocacy services and improve the quality of lives in the communities we touch.

MASH provides eligibility services for hospitals, hospital systems, physicians, longterm care and cancer treatment centers across the country, and our highly trained public benefits advocates have successfully covered over \$4 billion in charges for our customers. MASH professionals have over 1000 years of collective hands-on agency and healthcare experience, covering such programs as Medicaid/Medicare, Social Security Disability, Supplemental Security Income, Crime Victims Compensation, County Indigent Healthcare, and hospital charity care.

SILVER SPONSORS

ACCURATE REIMBURSEMENT SOLUTIONS

Donald Pfeffer
(303) 839-1219 ext.21
don@arsolution.net

Based in Denver, Colorado, Accurate Reimbursement Solutions is a leading healthcare reimbursement consulting company that provides healthcare providers with payment recovery and managed care compliance services.

Formerly known as Account Recovery Corporation, we have been successfully increasing the bottom line for hospital systems and individual facilities since 1996 by implementing our proven zero-balance audit program and our third-party follow-up service that assists your staff by handling older third-party insurance claims.

Our team of contract analysts and billing/follow-up specialists has allowed millions of dollars in revenue to be realized simply by helping the facilities managed care and business offices to utilize the reimbursement capabilities of their current contracts and by maximizing revenue from multiple sources.

BENEFIT RECOVERY

Don Bosse
972-346-8084
www.benefitrecovery.com

Benefit Recovery is recognized as a leader in providing superior, cost-effective receivables management and recovery services to healthcare providers nationwide. As a preferred vendor for the largest healthcare providers in the world, the Veterans Healthcare Administration and the United States Department of Defense, we provide market intelligence and expertise that drive results. Since 1992, we have established partnerships with hospitals, healthcare systems and their affiliates providing client specific solutions for revenue cycle enhancement.

CHAMBERLIN EDMONDS, AN EMDEON COMPANY

Karen Ford
404-279-5061
www.chamberlinedmonds.com

Chamberlin Edmonds is now part of Emdeon. Located in Atlanta, Georgia, The Chamberlin Edmonds division of Emdeon serves as a patient advocate and provides custom-tailored eligibility services to hospitals nationwide. Our comprehensive services examine the widest spectrum of uninsured and underinsured patients, including inpatient, outpatient, and emergency department cases. The advanced technology of our proprietary Web-based system is built on the unique experience and expertise of the most qualified eligibility and enrollment professionals in the industry—our people. Chamberlin Edmonds has more than 25 years of experience in eligibility services, with eight regional offices in the U.S. Please visit www.chamberlinedmonds.com to learn more.

COMPLETE CARE, INC.

Lynann Papan

800-879-2669

www.completecare.com

Complete Care, Inc. is in business to make your bottom line look better! We can increase the amount of self-pay and after-insurance dollars collected...for a lower cost to your facility. One of the best things: CompleteCare can tailor a self-pay program to suit your facility's exact needs. Complete Care, Inc. now has three divisions that have been in business for over 25 years **each** specializing in healthcare receivables. CompleteCare is our day-one accounts receivables management system that offers manageable payments to your patients. Mayfair Solutions of Searcy and Grand Prairie Accounts Management of Stuttgart are our collection agencies. **CompleteCare** is in business to make your bottom line look better!

D-MED CORPORATION

Dudley Medlock, CPAM

800-695-2404, x 210

www.d-medcorp.com

D-MED Corporation is a healthcare revenue cycle consulting and management company founded in 1987 in Dallas, TX by Dudley Medlock, CPAM. D-MED specializes in accounts receivable, patient access, and the business office for all types of healthcare providers. D-MED's services include Business Office Assessment, Process Improvement, Interim PFS Directors, Implementation, Training, On-Site Patient Account Reps, Backlog Cleanups, Early Out Programs, Collections, etc.

Our complete back office operation allows us to offer small rural facilities the ability to outsource their business office and relieve themselves of the constant headaches of staff turnover, training, short staffing, compensation issues, etc. Please visit our Website at www.d-medcorp.com for more detailed information.

EIDE BAILLY, LLP

Ronald Luetmer

320-634-0117

www.eidebailly.com

Eide Bailly CPAs and business advisors serves more than 400 hospitals. In addition to audit, tax, and cost report services, we offer a wide range of consulting solutions in the areas of reimbursement, compliance, health information management, operational and strategic planning, and special designations. We also provide temporary support services and solutions for medical billing. Health care is our leading industry concentration. As the primary industry practice within our firm, we have taken a leadership role in developing industry-specific best practices and audit programs tailored to the type and size of hospital or health system we are serving. Through this commitment to the health care industry, we have attracted professionals to the firm who are enthusiastic about serving health care organizations and are dedicated to the clients they serve. As a result, we have more than 150 professionals on our multidisciplinary team. Eide Bailly is excited to be serving hospital clients in Arkansas.

FIRST COLLECTION SERVICES

John Dunkum

501-455-1658

www.fc-services.com

First Collection Services, established in Little Rock, Arkansas in 1969, is a full service accounts receivable collection agency. We are a nationally licensed and bonded woman-owned certified (WBE) corporation. FCS is a leader in providing our medical clients cost effective, innovative collection services that produce maximum recoveries using industry knowledge, expertise and automated business systems. We specialize in Early Out, Third Party Pre-Collect and Full Service Collections. Currently we employ over 225 people. Our hours of operation are Monday - Thursday, 8:00 am – 8:00 pm Friday, 8:00 am – 7:00pm and Saturday, 8:00 am – 12:00 noon.

HEALTHCARE FINANCIAL SERVICES, LLC

Scott B. Tucker

601-933-2529

hfslc.com

Healthcare Financial Services, LLC has existed since 1990 and is located in Jackson, MS. HFS is a fully staffed collection and billing company. We service over 1,300 clients (including 40 hospitals) in a 6-state area. More than seventy employees with many years of experience, state of the art technology, and a very professional approach to collections make HFS a very unique company. HFS reports to all three major national consumer credit reporting agencies and will take legal action on behalf of our clients if requested. HFS provides high quality services that fulfill its' client's specific needs.

HEALTHCARE RECEIVABLES GROUP

Neil Koonce

865-862-7213

nkoonce@hcrvgrp.com

Healthcare Receivables Group (HRG) maintains a reputation in the healthcare industry as an innovative, progressive accounts receivables management company of high integrity.

HRG has specialized in managing healthcare accounts receivable since 1993 and offers a customized approach to achieve a professional and timely liquidation of accounts receivable.

HRG provides Extended Business Office (EBO) solutions, Insurance Recovery Programs, Denials Management projects, and A/R clean-up services. HRG also provides delinquent account recovery.

Providers across the country have partnered successfully with us, knowing that we bring a proven approach that translates into increased cash flow and cost-effective management of accounts receivable.

INTERMEDIIX

Whitney Breeden

800-962-3303

www.intermedix.com

For over 28 years, Intermedix has been consistently improving the bottom line of hospitals and independent ER groups with compliant coding and billing of professional services and comprehensive onsite physician documentation training.

So what makes Intermedix different?

- Focus on Emergency Medicine, Hospitalist and Urgent Care Centers
- Onsite physician documentation training
- Personalized Call Center (no IVR)
- No off-shoring or outsourcing of patient accounts
- Innovative Cash Flow Solutions
- Dedicated Client Services Representative

We offer a no-cost, no-obligation Income Projection Analysis to determine opportunities for physician revenue improvement and turning your ED or Urgent Care into a Profit Center. Call us today!

J.A. THOMAS & ASSOCIATES

Melissa Dickinson

678-905-7793

www.jathomas.com

Over the past 20 years, we've helped over 500 hospitals and 40,000 physicians improve their clinical documentation. Having a successful clinical documentation program is the foundation for transitioning to ICD-10. Our Compliant Documentation Management Program[®] results are guaranteed and have resulted in an average CMI increase of 4-8% for our clients. Our new Clintegris[®] program ensures accurate clinical documentation, appropriate admission and communication of all clinical observations from the ED to discharge. The result: a correct CMI, improved quality and patient safety, appropriate admission status and the right reimbursement.

MED A/Rx

Bobby Rains

(866) 885-7622

www.medarx.com

MedA/Rx is a complete revenue-cycle-management company consisting of two distinct companies: PMAB and MBOC. Each company functions independently but are integrated creating synergy. For our clients, this translates into superior results.

PMAB: Our technology has radically changed the face of outsourced A/R management. With MBOC, we have created a proprietary account-scoring algorithm that enables us to carve up A/R data then transfer the data to our Mercury predictive dialer. This leads directly to a high contact-to-close rate and maximizes internal cash flows.

MBOC: With our enhanced **healthcare consulting** approach, we work with your organization to determine the best practices to improve the quality of your receivables.

Better Analytics: Our proprietary software, Precision.BI, is a desktop solution that offers a data repository, consolidates multiple system platforms, and manipulates large quantities of data. This includes financial workflows, payers, visit/payment histories, productivity, denials, reimbursements, etc. It also uncovers additional revenue areas for savings, efficiency, and operational trends.

MID-SOUTH ADJUSTMENT CO., INC

Nathan Sullivan

870-541-4225

collector@midsouthadjustment.com

Mid-South Adjustment is a full-service billing and collection agency located in Pine Bluff, Arkansas. Established in 1981 and continuing its service as a family owned agency, Mid-South has proven its ability to provide consistent results for its clients. We use industry leading telecommunication and collection technology to provide our clients with the best recoveries for their receivables. We believe in placing our clients first and making sure that, in all we do, we are looking out for their fiscal betterment. We are members of the Arkansas and American Collectors Association as well as the Better Business Bureau. There is a difference when it comes to billing and collection agencies, come see what your receivables are missing.

RECEIVABLES MANAGEMENT CORPORATION OF AMERICA (RMC)

Bea Cheesman

877-448-2302

bcheesman@cablelynx.com

RMC specializes in debt recovery for medical offices and hospitals. Founded in 1941 with a staff of two, it now is one of the largest and most experienced debt collection companies based in Arkansas. With a dedicated staff, state-of-the-art technology, and its commitment to The Golden Rule philosophy at all levels of its operation, RMC consistently generates returns that are higher than the national average. Its customized and consistent care for clients, such as having a full-time compliance officer, has resulted in long-term professional relationships, an outstanding reputation, and the steady growth of the company. A key to its success is the RMC team that is committed to excellence through continuing education, active participation in state and national professional associations, and the support of the local community programs in the RMC corporate locations.

BRONZE SPONSORS

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Rafael Rodriguez
817-600-1743

www.amerinet-gpo.com

As a leading national healthcare solutions organization, Amerinet enriches healthcare delivery for its members and the communities they serve through better product standardization and utilization, new financial tools beyond contracting and alliances that help lower costs, raise revenue and champion quality. To learn more visit www.amerinet-gpo.com.

ARKANSAS BLUE CROSS/BLUE SHIELD

Gary Brooks
501-378-6676

www.arkansasbluecross.com

Founded in 1948, Arkansas Blue Cross and Blue Shield, an Independent Licensee of the Blue Cross and Blue Shield Association, is the largest health insurer in Arkansas. Arkansas Blue Cross and its affiliates have more than 2,700 employees. If combined, the 39 independent, locally operated Blue Cross and Blue Shield Plans collectively provide health care coverage for 93 million — nearly one in three — Americans. Our vision is to be the leading provider of health care financing solutions, service and information that contribute to improving the health status of all those in the communities we serve.

BERLIN-WHEELER, INC.

Connie Warnat
800-366-2373

www.bwmo.com

Since 1970 Berlin-Wheeler has been succeeding in **Healthcare Collection Services** by building rock solid client relationships based up mutual trust, respect, experience, and performance.

ARTS (Accounts Receivable Tracking Service), our Early Out Services division, customizes the “Early Out” process to meet each client’s needs. ARTS can be the tool utilized at day one or ARTS can follow an in-house invoicing process that our clients have in place.

At Berlin-Wheeler there really is a difference - our healthcare clients will tell you – ask them.

COMMERCE BANK

Mike Simonett
816-234-2565

Mike.simonett@commercebank.com

Commerce Bank continues to provide innovative technology that enhances efficiencies and maximizes revenue share. As the Healthcare industry moves from paper to electronic processing, Commerce Bank remains well positioned to help our clients automate their invoice receipt, approval and payment processes. Experience the next generation of payment automation with Commerce Bank.

CONSUMER COLLECTION MANAGEMENT, INC.

Sharon Alfano

800-325-6611

www.consumercollection.com

Consumer Collection Management, Inc. is celebrating over 33 years in business. What we do at CCM is not unusual for a full service collection management service - we just strive to do it better than anyone else. We assure the best service and complete resolution of your accounts.

DOCUVOICE LLC

Bob Stewart

615-275-7312

utbobs@aol.com

DocuVoice LLC is a marketing/consulting company that specializes in outsourced coding/transcription solutions to address healthcare needs. Also, this includes ICD-10 assessments/training services, encoder software and Physician conducted chart reviews. If an opportunity exists for DocuVoice to offer solutions, they have a number of partner companies that specialize in providing outstanding solutions to address each of these areas.

eHC SOLUTIONS

Mary Aboud

918-625-1648

www.ehealthclaim.net

eHC Solutions provides the latest revenue cycle solutions using leading edge technology. eHC has proven solutions that reduce the cost of claims processing and improves accuracy, providing eligibility transactions, statements, RAC management, denial management and business services for healthcare providers as well as payers. The eHC Solutions staff has a 20 year history of development and industry expertise to assist and automate the revenue cycle for healthcare providers nationally.

HEALTHCARE RECOVERY ALLIANCE

Mike Stewart

817-200-2820

mstewart@hcralliance.com

HRA specializes in workers compensation paid-out claim audits. Our staff can effectively build a rapport with payors not only to collect underpayments but to overturn denials as well. If we can do this on what is typically the smallest percentage of your A/R, what can we do with a larger percentage? The answer: make you more money! In a time of healthcare payment cuts, getting the maximum allowable due becomes crucial for a provider's success.

MEDICAL LEARNING INC.

Bob Murray
651-292-3404

bmurray@medlearn.com

MedLearn, a Panacea Healthcare Solutions company, since 1991 has assisted more than 1,000 hospitals, clinics and other providers in areas of RAC, chargemaster, MS-DRG, HIM operational reviews and physician billing and interventional radiology coding. MedLearn clients can access actionable answers to coding, compliance and reimbursement through its publications, consulting services, software, seminars, and customized learning and assessments. Each one is rooted in MedLearn's extensive experience on the frontlines of healthcare.

MERIDIAN LEASING CORPORATION

Jason Martin
615-268-1769

www.onlinemeridian.com

Meridian Leasing is one of the country's largest independent leasing companies and is an innovator in the design of highly flexible financing structures. Meridian Leasing offers creative lease financing solutions for a myriad of equipment types and industries including technology information, healthcare, and manufacturing.

nTELAGENT

Guy Patterson
615-405-4011

www.nTelagent.com

nTelagent offers a total point-of-service solution. In minutes, registrars using nTelagent: validate patient address, verify insurance, perform medical necessity screening, determine estimated total and approved charges, and follow online scripts for discounts, payment terms and patient collections – all at point of service. Benefits:

- Increase cash, decrease bad debt/AR days
- Reduce denials, returned mail, collection fees
- ID capacity to pay, financial assistance
- Set up payment terms for increased ongoing AR collection
- Improve workflow, patient satisfaction

PORTERFIELD KILLINGSWORTH CPA, PLLC

Don Harrison
479-422-3812

www.porterfieldcpa.com

Porterfield Killingsworth CPA, PLLC is a progressive CPA firm serving clients in and beyond the Ozark Mountain region. We are committed to improving peoples' lives through relationships, sound guidance, and leadership by serving as accountants, auditors, and advisors. We understand and anticipate our clients' needs and objectives by developing and fostering relationships. Our commitment to quality is evidenced by our investment in our staff through training, development, and technology support.

RMB INC.
Sandy Riley
601-310-1982
www.rmbcollect.com

RMB specializes *exclusively* in healthcare accounts receivables management:

Insurance Follow up & Resolution - Ongoing or temporary assistance with timely follow-up & resolution of claims.

Delinquent Accounts Management - Recovery format tailored to fit your needs, employing proven best practices.

Early Out Receivables - Customized programs to collect your accounts receivables.

Payment Monitoring - Timely follow-up calls plus letters and/or payment coupons.

Special Projects - Customized programs to assist with your revenue cycle challenges.

THE SSI GROUP, INC.
Amanda Elmore
800-880-3032
www.thessigroup.com

SSI is a national healthcare information technology company that supports provider, payer and physician services in managing their revenue cycle recovery. Established in 1988, SSI maintains corporate headquarters in Mobile, Ala., with branch facilities in Clearwater, Fla., Denver, Colo. and Chesapeake, Va. The company supports approximately 2,200 customers nationwide with more than 200,000 built-in edits and over 1,200 payer connections.

TIBURON HEALTHCARE SOLUTIONS GROUP
Heather Thomas
479-443-5252
hthomas@tiburonllc.com

Tiburon Healthcare Solutions Group is a nationwide medical billing and collections agency. Tiburon is dedicated to delivering the highest quality recovery services. We believe in order to be the best agency we can be, we must keep our promises. We wish to be seen by our clients, vendors, and employees as a company committed to service, ethics and leadership in everything we do. We hope to make a positive impact in the collection industry.

WINTHROP RESOURCES
Josh Shackelford
952-656-7562
www.winthropresources.com

Winthrop Resources Corporation is a financial services company with the experience, talent and resources necessary to meet its clients' unique requirements. Winthrop, founded in 1982, specializes in leasing computer systems and other high-tech equipment from a variety of manufacturers. Since its founding, Winthrop has established an excellent reputation for providing "value-added leasing," a strategy that ensures the highest quality customer service. Winthrop, a part of TCF Financial Corporation (NYSE: TCB).